
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported):
February 20, 2014

J.Crew Group, Inc.
(Exact name of registrant as specified in its charter)

Commission File Number: 333-175075

Delaware
(State or other jurisdiction
of incorporation)

22-2894486
(IRS Employer
Identification No.)

770 Broadway
New York, NY 10003
(Address of principal executive offices, including zip code)

(212) 209-2500
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-
-

Item 2.02. Results of Operations and Financial Condition.

On February 20, 2014, in connection with a potential refinancing of certain of its existing indebtedness, J.Crew Group, Inc. issued a press release announcing selected unaudited financial results for the three months and the fiscal year ended February 1, 2014. The proceeds from this refinancing are expected to be used in part to redeem its 8.125% Senior Unsecured Notes. The Company is furnishing a copy of the press release hereto as Exhibit 99.1.

Item 9.01. Financial Statements and Exhibits

(a) through (c) Not applicable

(d) Exhibits:

The following exhibit is filed with this Current Report on Form 8-K:

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press Release issued by J.Crew Group, Inc. on February 20, 2014

The information in this Current Report is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (“Exchange Act”), nor shall such information be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly stated by specific reference in such filing.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

J.CREW GROUP, INC.

Date: February 20, 2014

By: /s/ Stuart C. Haselden
Stuart C. Haselden
Chief Financial Officer

Contacts:

Stuart C. Haselden
Chief Financial Officer
(212) 209-8461

Allison Malkin/Joe Teklits
ICR, Inc.
(203) 682-8200

IN CONNECTION WITH A POTENTIAL REFINANCING TRANSACTION, J.CREW GROUP, INC. ANNOUNCES SELECTED UNAUDITED FINANCIAL RESULTS

NEW YORK, February 20, 2014 — In connection with a potential refinancing of certain of its existing indebtedness, J.Crew Group, Inc. (the “Company”) today announced selected unaudited financial results for the three months and the fiscal year ended February 1, 2014. The proceeds from this refinancing are expected to be used in part to redeem its 8.125% Senior Unsecured Notes.

Selected unaudited results for the fourth quarter:

- Revenues increased 7% to \$686 million;
- Comparable company sales increased 4% following an increase of 11% last year;
- Direct net sales increased 10% to \$238 million;
- Adjusted EBITDA is estimated to be within a range of \$74 to \$76 million compared to \$70 million last year. For a reconciliation of this range, which is a non-GAAP measure, to a range on a GAAP basis, see Exhibit (1) to this press release; and
- Capital expenditures were \$29 million.

Selected unaudited results for the fiscal year:

- Revenues increased 9% to \$2,428 million;
- Comparable company sales increased 3% following an increase of 13% last year;
- Direct net sales increased 16% to \$756 million;
- Adjusted EBITDA is estimated to be within a range of \$369 to \$371 million compared to \$360 million last year. For a reconciliation of this range, which is a non-GAAP measure, to a range on a GAAP basis, see Exhibit (1) to this press release; and
- Capital expenditures were \$131 million.

Selected unaudited balance sheet data:

- Cash and cash equivalents increased to \$157 million from \$68 million last year; and
- Long term debt decreased to \$1,567 million from \$1,579 million last year.

The selected unaudited financial results outlined above were derived by management from the books and records of the Company. The selected results are unaudited, and are subject to the completion of the financial close process and other events that may occur subsequent to this press release, but before the results for the fourth quarter and fiscal year are finalized. The selected results for the fourth quarter and fiscal year are not necessarily indicative of operating results for

any future quarter or fiscal year, and actual results may differ materially. Additionally, the audited results of operations may not be within the ranges currently estimated, and the difference may be material.

The Company has not received a commitment from lenders in connection with the potential refinancing, and thus no assurance can be given that the Company will complete such refinancing or redemption of its 8.125% Senior Unsecured Notes.

About J.Crew Group, Inc.

J.Crew Group, Inc. is an internationally recognized multi-channel retailer of women's, men's and children's apparel, shoes and accessories. As of February 1, 2014, the Company operates 330 retail stores (including 257 J.Crew retail stores, eight crewcuts stores and 65 Madewell stores), jcrew.com, jcrewfactory.com, the J.Crew catalog, madewell.com, the Madewell catalog, and 121 factory stores. Additionally, certain product, press release and SEC filing information concerning the Company are available at the Company's website www.jcrew.com.

This news release may contain forward-looking statements that reflect our plans, estimates and beliefs, including the potential refinancing of certain of our existing indebtedness and redemption of our 8.125% Senior Unsecured Notes, and the selected unaudited financial results of the fourth quarter and fiscal year. Any statements contained herein (including, but not limited to, statements to the effect that the Company or its management "plans," "estimates," "believes" and other similar expressions and statements) that are not statements of historical fact should be considered forward-looking statements pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements reflect our current expectations or beliefs concerning future events and actual results of operations may differ materially from historical results or current expectations. Any such forward-looking statements are subject to various risks and uncertainties, including the completion of the financial close process and other events that may occur subsequent to this press release, but before the results of the fourth quarter and fiscal year are finalized, our substantial indebtedness and lease obligations, the strength of the global economy, declines in consumer spending or changes in seasonal consumer spending patterns, competitive market conditions, our ability to anticipate and timely respond to changes in trends and consumer preferences, our ability to successfully develop, launch and grow our newer concepts and execute on strategic initiatives, products offerings, sales channels and businesses, material disruption to our information systems, our ability to implement our real estate strategy, our ability to implement our international expansion strategy, our ability to attract and retain key personnel, interruptions in our foreign sourcing operations, and other factors which are set forth in the section entitled "Risk Factors" and elsewhere in our Annual Report on Form 10-K and in all filings with the SEC made subsequent to the filing of the Form 10-K. We do not undertake to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

J.Crew Group, Inc.
Reconciliation of Range of Adjusted EBITDA
Non-GAAP Financial Measure
(unaudited)
(in millions)

A reconciliation of the estimated range of Adjusted EBITDA, which is a non-GAAP measure, to a range of net income, which is determined on a GAAP basis, is as follows:

	Fourth Quarter Fiscal 2013		Fiscal 2013	
	Low end of the range	High end of the range	Low end of the range	High end of the range
Adjusted EBITDA	\$ 74	\$ 76	\$ 369	\$ 371
Share-based compensation	(1)	(1)	(6)	(6)
Amortization of lease commitments	(4)	(4)	(9)	(9)
Sponsor monitoring fees	(3)	(3)	(10)	(10)
Dividend equivalent	(6)	(6)	(6)	(6)
EBITDA	60	62	338	340
Depreciation and amortization	(24)	(24)	(89)	(89)
Interest expense, net	(26)	(26)	(104)	(104)
Provision for income taxes	(5)	(6)	(57)	(58)
Net income	<u>\$ 5</u>	<u>\$ 6</u>	<u>\$ 88</u>	<u>\$ 89</u>

We present a range of Adjusted EBITDA, a non-GAAP financial measure, because we use such measure to: (i) monitor the performance of our business, (ii) evaluate our liquidity, and (iii) determine levels of incentive compensation. We believe the presentation of this measure will enhance the ability of our investors to analyze trends in our business, evaluate our performance relative to other companies in the industry, and evaluate our ability to service debt.

Adjusted EBITDA is not a presentation made in accordance with generally accepted accounting principles, and therefore, differences may exist in the manner in which other companies calculate this measure. Adjusted EBITDA should not be considered an alternative to (i) net income, as a measure of operating performance, or (ii) cash flows, as a measure of liquidity. Adjusted EBITDA has important limitations as an analytical tool and should not be considered in isolation to, or as a substitute for, analysis of the Company's results as measured in accordance with GAAP.